

Message Text

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ACTION EUR-12

INFO OCT-01 ISO-00 CIAE-00 PM-05 INR-10 L-03 ACDA-12
NSAE-00 PA-01 SS-15 SP-02 ICA-11 TRSE-00 NSC-05
EB-08 COME-00 /085 W
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P 011618Z JUN 78
FM USMISSION USNATO
TO SECSTATE WASHDC PRIORITY 2049
SECDEF WASHDC PRIORITY
INFO JCS WASHDC
DCA WASHDC
USMCEB WASHDC
AMEMBASSY COPENHAGEN
CINCUSAREUR HEIDELBERG GER
CINCUSNAVEUR LONDON ENG
CINCLANT NORFOLK VA
USLOSACLANT NORFOLK VA
CINCUSAFE RAMSTEIN AB GER
USNMR SHAPE BE
USCINCEUR VAIHINGEN GER

C O N F I D E N T I A L SECTION 01 OF 02 USNATO 05581

SECDEF FOR OUSDRE(C31-D MARQUIS) AND OASD/ISA; JCS FOR
J3 (M BILLINGS)

E.O. 11652: GDS
TAGS: NATO, MARR, ETEL
SUBJECT: DANISH REJECTIONS OF WWMCCS FOR ACBA

1. THERE FOLLOWS THE TEXT OF AN ADVANCE COPY (WITHOUT
ENCLOSURES) OF A LETTER THE DANISH AUTHORITIES WILL
SHORTLY SEND OFFICIALLY TO US. THIS LETTER FORMALLY
INFORMS THE U.S. THAT DENMARK CANNOT ACCEPT DIRECTED
PROCUREMENT OF A U.S. WWMCCS SYSTEM AS AN ALTERNATIVE TO
INTERNATIONAL COMPETITIVE BIDDING TO SATISFY COMMAND
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CONTROL INFORMATION SYSTEMS REQUIREMENTS FOR ACBA. WE
WILL SEND THE COMPLETE LETTER TO WASHINGTON UPON RECEIPT.
BEGIN TEXT:

- 1. INTRODUCTION
- DENMARK HAS, IN CONNECTION WITH THE PREPARATION OF

THE SYSTEM DESIGN REPORT, AND THE TYPE "B" COST ESTIMATE FOR THE ACBA CCIS, PERFORMED AN EVALUATION OF THE US/WWMCCS CAPABILITIES TO MEET OPERATIONAL NEEDS OF THE ACBA CCIS.

- PLEASE FIND ENCLOSED THE REPORTS RESULTING FROM THE EVALUATION.

- THE FOLLOWING IS THE CHIEF OF DEFENCE DENMARKS (CHODDEN) CONCLUSION BASED UPON THE ENCLOSED REPORTS.

- 2. CONCLUSION

- CHODDEN HAS AT AN EARLY STAGE RECOGNIZED THE COMPLEXITY AND INHERENT PROBABILITY OF EXCESSIVE COST INVOLVED IN PROVISION OF ADP SUPPORT FOR CCIS.

- TO REDUCE DEVELOPMENT- AND PROCUREMENT COSTS FOR SUCH SYSTEMS, CHODDEN CONSIDER OFF-THE-SHELF CONCEPTS, STANDARDIZATION PRINCIPLES AND INTERNATIONAL COMPETITIVE BIDDING (ICB) PROCEDURES, AS BEING SOUND PROVEN MEASURE PROVIDED THAT THEIR APPLICATION AND ENFORCEMENT DO NOT UNNECESSARILY SACRIFICE THE OBJECTIVES OF THE OPERATIONAL SYSTEM.

- IN CONSONANCE WITH THE ABOVE, INHERENT FEATURES OF THE US/WWMCCS OFFER TO NATO, SEEMED TO CARRY A PROMISING CONFIDENTIAL

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POTENTIAL TO REDUCE RECOGNIZED PROCUREMENT RISKS. HOWEVER, COMMITMENT TO THIS OFFER WOULD EXCLUDE INTERNATIONAL COMPETITION. IT HAS THEREFORE BEEN IMPERATIVE FOR CHODDEN TO SEEK ASSURANCE, THAT THE ANTICIPATED BENEFITS OF THE US/WWMCCS OFFER WOULD OUTWEIGH THE ADVANTAGES OF ICB PROCEDURES.

- UNDER SHAPE AUSPICES CHODDEN FURTHERMORE HAVE HAD THE OPPORTUNITY TO PERFORM A COMPREHENSIVE EVALUATION OF THE WWMCCS-SYSTEMS ABILITY TO MEET ESTABLISHED OPERATIONAL NEEDS FOR THE ACBA CCIS. THE EVALUATION HAS BEEN CONDUCTED BY A TEAM OF OPERATIONAL AND TECHNICAL EXPERTS FROM NATO- AND NATIONAL HEADQUARTERS IN THE ACBA-AREA, AT REPRESENTATIVE WWMCCS SITES DESIGNATED BY SHAPE. ALTHOUGH INDIVIDUAL ITEMS BROUGHT FORWARD IN THE EVALUATION REPORTS DIFFER IN IMPORTANCE, CHODDEN HAS NOTED THE OVERALL IMPACT OF THE FINDINGS.

- BASED UPON THE EVALUATION, CHODDEN FINDS STRONG EVIDENCE

- THAT INITIAL PROCUREMENT OF US/WWMCCS WILL NOT
- FULLFILL THE REQUIREMENTS FOR ESSENTIAL OPERA-

- TIONAL IMPROVEMENTS OF THE PERFORMANCE OF THE
- ACBA HEADQUARTERS, AND

- THAT SUBSEQUENT MAJOR REDESIGN AND DEVELOPMENTS
- EFFORTS AT HIGH COST IN TIME, MANPOWER AND FUNDS
- WOULD HAVE TO BE TERMINATED AFTER INITIAL
- INSTALLATION/PROCUREMENT, BEFORE AN ACCEPTABLE
- INITIAL OPERATIONAL CAPABILITY COULD BE ACHIEVED.

- IT IS THEREFORE WITH REGRET, THAT CHODDEN CANNOT

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C O N F I D E N T I A L SECTION 02 OF 02 USNATO 05581

ACCEPT DIRECTED PROCUREMENT OF A US/WWMCCS SYSTEM FOR THE
ACBA CCIS AS A JUSTIFIED ALTERNATIVE TO ICB.

END TEXT. WILSON

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Message Attributes

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